### Chapter 12

#### Tests of Goodness of Fit, Independence, and Multiple Proportions

- Goodness of Fit Test
- Test of Independence
- Testing for Equality of Three or More Population Proportions



### Tests of Goodness of Fit, Independence, and Multiple Proportions

- In this chapter we introduce three additional hypothesis-testing procedures.
- The test statistic and the distribution used are based on the chi-square  $(\chi^2)$  distribution.
- In all cases, the data are categorical.



## Goodness of Fit Test: Multinomial Probability Distribution (1 of 4)

- 1. State the null and alternative hypotheses.
  - $H_0$ : The population follows a multinomial distribution with specified probabilities for each of the *k* categories
  - $H_a$ : The population does <u>not</u> follow a multinomial distribution with specified probabilities for each of the *k* categories



## Goodness of Fit Test: Multinomial Probability Distribution (2 of 4)

- 2. Select a random sample and record the observed frequency,  $f_i$ , for each of the *k* categories.
- 3. Assuming  $H_0$  is true, compute the expected frequency,  $e_i$ , in each category by multiplying the category probability by the sample size



## Goodness of Fit Test: Multinomial Probability Distribution (3 of 4)

4. Compute the value of the test statistic.

$$\chi^{2} = \sum_{i=1}^{k} \frac{\left(f_{i} - \boldsymbol{e}_{i}\right)^{2}}{\boldsymbol{e}_{i}}$$

where:

 $f_i$  = observed frequency for category *i* 

 $e_i$  = expected frequency for category *i* 

*k* = number of categories

Note: The test statistic has a chi-square distribution with k-1 df provided that the expected frequencies are 5 or more for all categories.



## Goodness of Fit Test: Multinomial Probability Distribution (4 of 4)

#### 5. Rejection rule:

*p*-value approach: Reject  $H_0$  if *p*-value  $\leq \alpha$ 

Critical-value approach: Reject  $H_0$  if  $\chi^2 \ge \chi^2_{\alpha}$ 

where  $\alpha$  is the significance level and there are k-1 degrees of freedom.



## Multinomial Distribution Goodness of Fit Test (1 of 10)

#### **Example:** Scott Marketing Research

A market share study conducted by Scott Marketing research has identified that the market for product X is shared by three companies: A, B and C. Company C plans to introduce a new and improved product to replace its current entry in the market. It wants Scott Marketing research to determine whether the new product will alter the market share for the three companies.



## Multinomial Distribution Goodness of Fit Test (2 of 10)

**Example:** Scott Marketing Research

Using the historical market shares, we have a multinomial probability distribution with  $p_A = .30$ ,  $p_B = .50$ ,  $p_C = .20$ . Scott Marketing research conducts a sample study using a consumer panel of 200 customers.

A hypothesis test can be used to determine whether the new product of company C is likely to change the historical market shares for the three companies. We will use an  $\alpha = .05$  level of significance.



## Multinomial Distribution Goodness of Fit Test (3 of 10)

**Example:** Scott Marketing Research

Hypotheses

$$H_0: p_A = .30, p_B = .50, p_C = .20$$

 $H_a$ : The probabilities are <u>not</u>  $p_A = .30$ ,  $p_B = .50$ ,  $p_C = .20$ 

where:

 $p_A$  = probability a customer purchases the company A product  $p_B$  = probability a customer purchases the company B product  $p_C$  = probability a customer purchases the company C product



## Multinomial Distribution Goodness of Fit Test (4 of 10)

**Example:** Scott Marketing Research

• Expected Frequencies

| Category  | <b>Expected Frequency</b> |  |  |  |  |
|-----------|---------------------------|--|--|--|--|
| Company A | 200(.30) = 60             |  |  |  |  |
| Company B | 200 (.50) = 100           |  |  |  |  |
| Company C | 200 (.20) = 40            |  |  |  |  |
| Total     | 200                       |  |  |  |  |



## Multinomial Distribution Goodness of Fit Test (5 of 10)

**Example:** Scott Marketing Research

• Observed Frequencies (from the sample study)

| Category  | <b>Observed Frequency</b> |
|-----------|---------------------------|
| Company A | 48                        |
| Company B | 98                        |
| Company C | 51                        |
| Total     | 200                       |



## Multinomial Distribution Goodness of Fit Test (6 of 10)

**Example:** Scott Marketing Research

Test Statistic

$$\chi^{2} = \frac{(60 - 48)^{2}}{60} + \frac{(100 - 98)^{2}}{100} + \frac{(40 - 51)^{2}}{40}$$
$$= 2.4 + .04 + 4.90$$
$$\chi^{2} = 7.34$$



## Multinomial Distribution Goodness of Fit Test (7 of 10)

**Example:** Scott Marketing Research

Conclusion Using the *p*-Value Approach

| Area in Upper Tail    | .10   | .05   | .025            | .01   | .005   |
|-----------------------|-------|-------|-----------------|-------|--------|
| $\chi^2$ Value (2 df) | 4.605 | 5.991 | 7.378           | 9.210 | 10.597 |
|                       |       |       | $\chi^2 = 7.34$ |       |        |

Because  $\chi^2 = 7.34$  is between 5.991 and 7.378, the area in the upper tail of the distribution is between .05 and .025. *p*-value  $\leq \alpha$ 

We reject the null hypothesis.



## Multinomial Distribution Goodness of Fit Test (8 of 10)

**Example:** Scott Marketing Research

Conclusion Using the Critical-Value Approach

With  $\alpha = .05$  and 2 degrees of freedom, the critical value for the test statistic is  $\chi^2 = 5.991$ .

#### Rejection rule

Reject  $H_0$  if  $\chi^2 \ge 5.991$ . With 7.34 > 5.991, we reject  $H_0$ .



### Multinomial Distribution Goodness of Fit Test (9 of 10)

**Example:** Scott Marketing Research bar chart of market shares by company before and after the new product for company C.





### Multinomial Distribution Goodness of Fit Test (10 of 10)

#### **Example:** Scott Marketing Research: Excel Worksheet

|     | А        | В          | С | D                | Е                          | 1   | F        |            |   |                  |                       |   |
|-----|----------|------------|---|------------------|----------------------------|-----|----------|------------|---|------------------|-----------------------|---|
| 1   | Customer | Preference |   |                  |                            |     |          |            |   |                  |                       |   |
| 2   | 1        | В          |   |                  |                            |     |          |            |   |                  |                       |   |
| 3   | 2        | А          |   | Categories 💌     | Obs. Frequency             |     | А        | В          | С | D                | Е                     | F |
| 4   | 3        | С          |   | Α                | 48                         | 1   | Customer | Preference | - |                  |                       | - |
| 5   | 4        | С          |   | В                | 98                         | 2   | 1        | В          |   |                  |                       |   |
| 6   | 5        | С          |   | С                | 54                         | 3   | 2        | А          |   | Categories -     | <b>Obs. Frequency</b> |   |
| 7   | 6        | А          |   | Total            | 200                        | 4   | 3        | С          |   | A                | 48                    |   |
| 8   | 7        | А          |   |                  |                            | 5   | 4        | С          |   | В                | 98                    |   |
| 9   | 8        | А          |   | Hyp. Probability | Exp. Frequency             | 6   | 5        | С          |   | С                | 54                    |   |
| 10  | 9        | С          |   | 0.3              | =D10*\$E\$7                | 7   | 6        | А          |   | Total            | 200                   |   |
| 11  | 10       | А          |   | 0.5              | =D11*\$E\$7                | 8   | 7        | А          |   |                  |                       |   |
| 12  | 11       | С          |   | 0.2              | =D12*\$E\$7                | 9   | 8        | А          |   | Hyp. Probability | Exp. Frequency        |   |
| 13  | 12       | В          |   |                  |                            | 10  | 9        | С          |   | 0.3              | 60                    |   |
| 14  | 13       | С          |   | <i>p</i> -value  | =CHISQ.TEST(E4:E6,E10:E12) | 11  | 10       | А          |   | 0.5              | 100                   |   |
| 15  | 14       | А          |   |                  |                            | 12  | 11       | С          |   | 0.2              | 40                    |   |
| 200 | 199      | С          |   |                  |                            | 13  | 12       | В          |   |                  |                       |   |
| 201 | 200      | С          |   |                  |                            | 14  | 13       | С          |   | p-value          | 0.0255                |   |
| 202 |          |            |   |                  |                            | 15  | 14       | А          |   |                  |                       |   |
|     |          |            |   |                  |                            | 200 | 199      | С          |   |                  |                       |   |
|     |          |            |   |                  |                            | 201 | 200      | С          |   |                  |                       |   |
|     |          |            |   |                  |                            | 202 |          |            |   |                  |                       |   |



## Test of Independence (1 of 11)

1. Set up the null and alternative hypotheses.

 $H_0$ : The two categorical variables are independent

 $H_{\rm a}$ : The two categorical variables are not independent

- 2. Select a random sample and record the observed frequency,  $f_{ij}$ , for each cell of the contingency table.
- 3. Compute the expected frequency,  $e_{ii}$ , for each cell.

$$e_{ij} = \frac{(\text{Row } i \text{ Total})(\text{Column } j \text{ Total})}{\text{Sample Size}}$$



### Test of Independence (2 of 11)

4. Compute the test statistic.

$$\chi^2 = \sum_i \sum_j \frac{(f_{ij} - \boldsymbol{e}_{ij})^2}{\boldsymbol{e}_{ij}}$$

5. Determine the rejection rule.

*p*-value approach: Reject  $H_0$  if *p*-value  $\leq \alpha$ Critical-value approach: Reject  $H_0$  if  $\chi^2 \geq \chi^2_{\alpha}$ where  $\alpha$  is the significance level and, with *r* rows and *c* columns, there are (r - 1)(c - 1) degrees of freedom.



## Test of Independence (3 of 11)

**Example:** Beer Industry Association

A sample of 200 beer drinkers is taken. The sample result is summarised in the following table.

Observed frequencies

|                    |         | Gender |        |       |
|--------------------|---------|--------|--------|-------|
|                    |         | Male   | Female | Total |
| Beer<br>Preference | Light   | 51     | 39     | 90    |
|                    | Regular | 56     | 21     | 77    |
|                    | Dark    | 25     | 8      | 33    |
|                    | Total   | 132    | 68     | 200   |



## Test of Independence (4 of 11)

**Example:** Beer Industry Association

• Hypotheses

 $H_0$ : Beer preference is independent of gender  $H_a$ : Beer preference is not independent of gender



## Test of Independence (5 of 11)

**Example:** Beer Industry Association

• Expected frequencies

|                    |         | Gender |        |       |
|--------------------|---------|--------|--------|-------|
|                    |         | Male   | Female | Total |
| Beer<br>Preference | Light   | 59.4   | 30.6   | 90    |
|                    | Regular | 50.82  | 26.18  | 77    |
|                    | Dark    | 21.78  | 11.22  | 33    |
|                    | Total   | 132    | 68     | 200   |



## Test of Independence (6 of 11)

**Example:** Beer Industry Association

• Rejection Rule

with  $\alpha = .05$  and (3-1)(2-1) = 2 d.f.,  $\chi_{\alpha}^2 = 5.991$ Reject  $H_0$  if *p*-value  $\leq .05$  or  $\chi^2 \geq 5.991$ 



## Test of Independence (7 of 11)

#### **Example:** Beer Industry Association

Computation of Chi-square test statistic

| Beer<br>Preference | Gender | Observed<br>frequency<br>$f_{ij}$ | Expected<br>frequency<br>$e_{ij}$ | <b>Difference</b> $(f_{ij} - e_{ij})$ | Squared difference $(f_{ij} - e_{ij})^2$ | Squared<br>difference /<br>Expected<br>frequency |
|--------------------|--------|-----------------------------------|-----------------------------------|---------------------------------------|--|--|
| Light              | Male   | 51                                | 59.4                              | -8.4                                  | 70.56                                    | 1.19   |
| Light              | Female | 39                                | 30.6                              | 8.4                                   | 70.56                                    | 2.31   |
| Regular            | Male   | 56                                | 50.82                             | 5.18                                  | 26.83                                    | .53  |
| Regular            | Female | 21                                | 26.18                             | -5.18                                 | 26.83                                    | 1.02   |
| Dark               | Male   | 25                                | 21.78                             | 3.22                                  | 10.37                                    | .48  |
| Dark               | Female | 8                                 | 11.22                             | -3.22                                 | 10.37                                    | .92  |
|                    | Total  | 200                               | 200.00                            |                                       |  | $\chi^2 = 6.45$                                  |



## Test of Independence (8 of 11)

#### **Example:** Beer Industry Association

Conclusion Using the *p*-Value Approach

Area in Upper Tail.10.05.025.01.005 $\chi^2$  Value (2 df)4.6055.9917.3789.21010.597 $\chi^2 = 6.45$ 

Because  $\chi^2 = 6.45$  is between 5.991 and 7.378, the area in the upper tail of the distribution is between .05 and .025. The *p*-value  $\leq \alpha$ . We can reject the null hypothesis. (Actual *p*-value is .0398.)



## Test of Independence (9 of 11)

**Example:** Beer Industry Association

Conclusion Using the Critical-Value Approach

 $\chi^2 = 6.45 \ge 5.991$ 

We reject, at the .05 level of significance, the assumption that the beer preference is independent of the gender of the beer drinker.



## Test of Independence (10 of 11)

# **Example:** Beer Industry Association

• Bar chart comparison of beer preference by gender





## Test of Independence (11 of 11)

• **Example:** Beer Industry Association: Excel Worksheet

| 1   | А            | В          | C      | D | Е                     | F               | G                          | Н     | Ι   |              |            |        |   |                 |          |          |        |       |   |
|-----|--------------|------------|--------|---|-----------------------|-----------------|----------------------------|-------|-----|--------------|------------|--------|---|-----------------|----------|----------|--------|-------|---|
| 1   | Beer Drinker | Preference | Gender |   |                       |                 |                            |       |     |              |            |        |   |                 |          |          |        |       |   |
| 2   | 1            | Regular    | Male   |   |                       |                 |                            |       |     |              |            |        |   |                 |          |          |        |       |   |
| 3   | 2            | Light      | Female |   | Count of Beer Drinker | Gender -        |                            |       | 1   | Δ            | B          | C      | D | F               |          | F        | G      | н     | I |
| 4   | 3            | Regular    | Male   | 1 | Preference 🚽          | Male            | Female                     | Total | 1   | Reer Drinker | Preference | Gender | D | L               |          | 1        | U      |       | * |
| 5   | 4            | Regular    | Male   |   | Light                 | 51              | 39                         | 90    | 2   | 1            | Regular    | Male   |   |                 |          |          |        |       |   |
| 6   | 5            | Regular    | Female | 1 | Regular               | 56              | 21                         | 77    | 3   | 2            | Light      | Female |   | Count of Beer D | rinker ( | Gender - |        |       |   |
| 7   | 6            | Regular    | Male   | 1 | Dark                  | 25              | 8                          | 33    | 4   | 3            | Regular    | Male   |   | Preference      | -        | Male     | Female | Total |   |
| 8   | 7            | Dark       | Male   |   | Total                 | 132             | 68                         | 200   | 5   | 4            | Regular    | Male   |   | Light           |          | 51       | 39     | 90    |   |
| 9   | 8            | Dark       | Male   |   |                       |                 |                            |       | 6   | 5            | Regular    | Female |   | Regular         |          | 56       | 21     | 77    |   |
| 10  | 9            | Dark       | Male   |   |                       |                 | Gender                     |       | 7   | 6            | Regular    | Male   |   | Dark            |          | 25       | 8      | 33    |   |
| 11  | 10           | Light      | Female | 1 | Preference            | Male            | Female                     |       | 8   | 7            | Dark       | Male   |   |                 | Total    | 132      | 68     | 200   |   |
| 12  | 11           | Light      | Male   | 1 | Light                 | =(H5*F\$8)/H\$8 | =(H5*G\$8)/H\$8            |       | 9   | 8            | Dark       | Male   |   |                 |          |          |        |       |   |
| 13  | 12           | Dark       | Female | 1 | Regular               | =(H6*F\$8)/H\$8 | =(H6*G\$8)/H\$8            |       | 10  | 9            | Dark       | Male   |   |                 |          | Gend     | er     |       | _ |
| 14  | 13           | Regular    | Male   | 1 | Dark                  | =(H7*F\$8)/H\$8 | =(H7*G\$8)/H\$8            |       | 11  | 10           | Light      | Female |   | Preference      |          | Male     | Female |       |   |
| 15  | 14           | Regular    | Male   |   |                       |                 |                            |       | 12  | 11           | Light      | Male   |   | Light           |          | 59.40    | 30.60  |       | _ |
| 16  | 15           | Light      | Male   |   |                       |                 | =CHISQ.TEST(F5:G7,F12:G14) |       | 13  | 12           | Dark       | Female |   | Regular         |          | 50.82    | 26.18  |       |   |
| 17  | 16           | Regular    | Male   |   |                       |                 |                            |       | 14  | 13           | Regular    | Male   |   | Dark            |          | 21.78    | 11.22  |       |   |
| 200 | 199          | Light      | Male   |   |                       |                 |                            |       | 15  | 14           | Regular    | Male   |   |                 |          |          |        |       |   |
| 201 | 200          | Light      | Male   |   |                       |                 |                            |       | 16  | 15           | Light      | Male   |   |                 |          |          | 0.0398 |       |   |
| 202 | 1            |            |        |   |                       |                 |                            |       | 17  | 16           | Regular    | Male   |   |                 |          |          |        |       |   |
|     |              |            |        |   |                       |                 |                            |       | 200 | 199          | Light      | Male   |   |                 |          |          |        |       |   |
|     |              |            |        |   |                       |                 |                            | 3     | 201 | 200          | Light      | Male   |   |                 |          |          |        |       |   |
|     |              |            |        |   |                       |                 |                            |       | 202 |              |            |        |   |                 |          |          |        |       |   |



### Testing for Equality of Population Proportions for Three or More Populations

Using the notation

- $p_1$  = population proportion for population 1
- $p_2$  = population proportion for population 2
- $p_k$  = population proportion for population k

The hypotheses for the equality of population proportions for  $k \ge 3$  populations are as follows:

 $H_0: p_1 = p_2 = \ldots = p_k$ 

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 $H_a$ : Not all population proportions are equal.

### Testing the Equality of Population Proportions for Three or More Populations (1 of 13)

- If *H*<sub>0</sub> cannot be rejected, we cannot detect a difference among the *k* population proportions.
- If *H*<sub>0</sub> can be rejected, we can conclude that not all *k* population proportions are equal.
- Further analyses can be done to conclude which population proportions are significantly different from others.



### Testing the Equality of Population Proportions for Three or More Populations (2 of 13)

#### **Example:** Customer loyalty for automobiles

Suppose in a particular study we want to compare the customer loyalty for three automobiles: Chevrolet Impala, Ford Fusion and Honda Accord.

- $p_1$  = proportion likely to repurchase for the population of Chevrolet Impala owners
- $p_2$  = proportion likely to repurchase for the population of Ford Fusion owners
- $p_3$  = proportion likely to repurchase for the population of Honda Accord owners



### Testing the Equality of Population Proportions for Three or More Populations (3 of 13)

**Example:** Customer loyalty for automobiles

- We begin by taking a sample of owners from each of the three populations.
- Each sample contains categorical data indicating whether the respondents are likely or not likely to repurchase the automobile.



### Testing the Equality of Population Proportions for Three or More Populations (4 of 13)

**Example:** Customer loyalty for automobiles

• Observed frequencies (Sample results)

| Automobile Owners       |       |                     |                |                 |       |  |  |  |  |
|-------------------------|-------|---------------------|----------------|-----------------|-------|--|--|--|--|
|                         |       | Chevrolet<br>Impala | Ford<br>Fusion | Honda<br>Accord | Total |  |  |  |  |
| Likely to<br>Repurchase | Yes   | 69                  | 120            | 123             | 312   |  |  |  |  |
|                         | No    | 56                  | 80             | 52              | 188   |  |  |  |  |
|                         | Total | 125                 | 200            | 175             | 500   |  |  |  |  |



### Testing the Equality of Population Proportions for Three or More Populations (5 of 13)

• Next, we determine the expected frequencies under the assumption  $H_0$  is correct

Expected Frequencies under the assumption  $H_0$  is true:

$$e_{ij} = \frac{(\text{Row } i \text{ Total})(\text{Column } j \text{ Total})}{\text{Sum of Sample Sizes}}$$

• If a significant difference exists between the observed and expected frequencies,  $H_0$  can be rejected.



### Testing the Equality of Population Proportions for Three or More Populations (6 of 13)

**Example:** Customer loyalty for automobiles

• Expected frequencies (Computed)

| Automobile Owners       |       |                     |                |                 |       |  |  |  |  |
|-------------------------|-------|---------------------|----------------|-----------------|-------|--|--|--|--|
|                         |       | Chevrolet<br>Impala | Ford<br>Fusion | Honda<br>Accord | Total |  |  |  |  |
| Likely to<br>Repurchase | Yes   | 78                  | 124.8          | 109.2           | 312   |  |  |  |  |
| -                       | No    | 47                  | 75.2           | 65.8            | 188   |  |  |  |  |
|                         | Total | 125                 | 200            | 175             | 500   |  |  |  |  |



### Testing the Equality of Population Proportions for Three or More Populations (7 of 13)

• Next, compute the value of the chi-square test statistic.

$$\chi^2 = \sum_{i} \sum_{j} \frac{\left(f_{ij} - \boldsymbol{e}_{ij}\right)^2}{\boldsymbol{e}_{ij}}$$

where

 $f_{ij}$  = observed frequency for the cell in row *i* and column *j*  $e_{ij}$  = expected frequency for the cell in row *i* and column *j* under the assumption  $H_0$  is true Note: The test statistic has a chi-square distribution with k-1 degrees of



### Testing the Equality of Population Proportions for Three or More Populations (8 of 13)

• Computation of the Chi-Square Test Statistic.

| Likely to repurchase | Automobile<br>owner | Observed<br>frequency<br><i>f<sub>ii</sub></i> | Expected<br>frequency<br>e <sub>ij</sub> | Difference $\left(f_{ij}-e_{ij}\right)$ | Squared difference $\left(f_{ij} - e_{ij}\right)^2$ | Squared<br>difference/<br>Expected<br>frequency |
|----------------------|---------------------|--|--|---|---|---|
| Yes                  | Impala              | 69   | 78.0                                     | -9.0                                    | 81.00   | 1.04  |
| Yes                  | Fusion              | 120  | 124.8                                    | -4.8                                    | 23.04   | 0.18  |
| Yes                  | Accord              | 123  | 109.2                                    | 13.8                                    | 190.44  | 1.74  |
| No                   | Impala              | 56   | 47.0                                     | 9.0                                     | 81.00   | 1.72  |
| No                   | Fusion              | 80   | 75.2                                     | 4.8                                     | 23.04   | 0.31  |
| No                   | Accord              | 52   | 65.8                                     | -13.8                                   | 190.44  | 2.89  |
|                      |                     | 500  | 500.0                                    |   |   | $\chi^2 = 7.89$                                 |



### Testing the Equality of Population Proportions for Three or More Populations (9 of 13)

Rejection Rule

*p*-value approach: Reject  $H_0$  if *p*-value  $\leq \alpha$ . Critical-value approach: Reject  $H_0$  if  $\chi^2 \geq \chi^2_{\alpha}$  where  $\alpha$  is the significance level and there are k-1 degrees of freedom.



### Testing the Equality of Population Proportions for Three or More Populations (10 of 13)

**Example:** Customer loyalty for automobiles

Conclusion Using the *p*-Value Approach

| Area in Upper Tail            | .10   | .05   | .025         | .01   | .005   |
|-------------------------------|-------|-------|--------------|-------|--------|
| $\chi^2$ Value (2 <i>df</i> ) | 4.605 | 5.991 | 7.378        | 9.210 | 10.597 |
|                               |       | x     | $c^2 = 7.89$ | 1     |        |

Because  $\chi^2 = 7.89$  is between 7.378 and 9.210, the area in the upper tail of the distribution is between .025 and .01. The *p*-value  $\leq \alpha$ . We can reject the null hypothesis. (Actual *p*-value is .0193.)

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### Testing the Equality of Population Proportions for Three or More Populations (11 of 13)

**Example:** Customer loyalty for automobiles

Conclusion using the critical-value approach

With  $\alpha$  – .05 and 2 degrees of freedom, the critical value for the chi-square test statistic is  $\chi^2 = 5.991$ .  $\chi^2 = 7.89 > 5.991$ : We reject the hypothesis.

Conclusion: There is a difference in brand loyalties among Chevrolet Impala, Ford Fusion, and Honda accord owners.



### Testing the Equality of Population Proportions for Three or More Populations (12 of 13)

#### • Excel Worksheets

| A       | В                | С                 | D | E                 | F             | G               | Н                          | 1     | J   |       |                  |                   |   |                   |                  |             |              |       |   |
|---------|------------------|-------------------|---|-------------------|---------------|-----------------|----------------------------|-------|-----|-------|------------------|-------------------|---|-------------------|------------------|-------------|--------------|-------|---|
| 1 Owner | Automobile       | Likely Repurchase |   |                   |               |                 |                            |       |     |       |                  |                   |   |                   |                  |             |              |       |   |
| 2 1     | Chevrolet Impala | Yes               |   |                   |               |                 |                            |       |     |       |                  |                   |   |                   |                  |             |              |       |   |
| 3 2     | Chevrolet Impala | Yes               |   | Count of Owner    | Automobile    |                 |                            |       |     | A     | B                | С                 | D | E                 | F                | G           | н            | I     | I |
| 4 3     | Chevrolet Impala | No                |   | Likely Repurchase | Chevrolet Imp | ala Ford Fusio  | n Honda Accord             | Total | 1 0 | Owner | Automobile       | Likely Renurchase |   |                   |                  | ~           | **           |       |   |
| 5 4     | Chevrolet Impala | Yes               |   | Yes               | 69            | 120             | 123                        | 312   | 2   | 1     | Chevrolet Impala | Yes               |   |                   |                  |             |              |       |   |
| 6 5     | Chevrolet Impala | Yes               |   | No                | 56            | 80              | 52                         | 188   | 3   | 2     | Chevrolet Impala | Yes               |   | Count of Owner    | Automobile -     |             |              |       |   |
| 7 6     | Chevrolet Impala | Yes               |   | Tota              | 1 125         | 200             | 175                        | 500   | 4   | 3     | Chevrolet Impala | No                |   | Likely Repurchase | Chevrolet Impala | Ford Fusion | Honda Accord | Total |   |
| 8 7     | Chevrolet Impala | Yes               |   |                   |               |                 |                            |       | 5   | 4     | Chevrolet Impala | Yes               |   | Yes               | 69               | 120         | 123          | 312   |   |
| 9 8     | Chevrolet Impala | Yes               |   |                   |               |                 |                            |       | 6   | 5     | Chevrolet Impala | Yes               |   | No                | 56               | 80          | 52           | 188   |   |
| 10 9    | Chevrolet Impala | No                |   |                   | Automobile    |                 |                            |       | 7   | 6     | Chevrolet Impala | Yes               |   | Tota              | 125              | 200         | 175          | 500   |   |
| 11 10   | Chevrolet Impala | Yes               |   | Likely Repurchase | Chevrolet Imp | oala Ford Fusio | n Honda Accord             |       | 8   | 7     | Chevrolet Impala | Yes               |   |                   |                  |             |              |       |   |
| 12 11   | Chevrolet Impala | Yes               |   | Yes               | =(15*F7)/17   | =(15*G7)/17     | =(I5*H7)/17                |       | 9   | 8     | Chevrolet Impala | Yes               |   |                   |                  |             |              |       |   |
| 13 12   | Chevrolet Impala | No                |   | No                | =(16*F7)/17   | =(I6*G7)/I7     | =(I6*H7)/17                |       | 10  | 9     | Chevrolet Impala | No                |   |                   | Automobile       |             |              |       |   |
| 14 13   | Chevrolet Impala | Yes               |   |                   |               |                 |                            |       | 11  | 10    | Chevrolet Impala | Yes               |   | Likely Repurchase | Chevrolet Impala | Ford Fusion | Honda Accord |       |   |
| 15 14   | Chevrolet Impala | No                |   |                   |               | p-value         | =CHISQ.TEST(F5:H6,F12:H13) |       | 12  | 11    | Chevrolet Impala | Yes               |   | Yes               | 78               | 124.8       | 109.2        |       |   |
| 16 15   | Chevrolet Impala | No                |   |                   |               |                 |                            |       | 13  | 12    | Chevrolet Impala | No                |   | No                | 47               | 75.2        | 65.8         |       |   |
| 500 499 | Honda Accord     | No                |   |                   |               |                 |                            |       | 14  | 13    | Chevrolet Impala | Yes               |   |                   |                  | 1775        |              |       |   |
| 501 500 | Honda Accord     | No                |   |                   |               |                 |                            |       | 15  | 14    | Chevrolet Impala | No                |   |                   |                  | z-value     | 0.0193       |       |   |
| 502     |                  |                   |   |                   |               |                 |                            |       | 16  | 15    | Chevrolet Impala | No                |   |                   |                  |             |              |       |   |
|         |                  |                   |   |                   |               |                 |                            |       | 500 | 400   | Ilonda Accord    | No                |   |                   |                  |             |              |       |   |
|         |                  |                   |   |                   |               |                 |                            |       | 501 | 500   | Honda Accord     | No                |   |                   |                  |             |              |       |   |
|         |                  |                   |   |                   |               |                 |                            | -     | 502 |       |                  |                   |   |                   |                  |             |              |       |   |



### Testing the Equality of Population Proportions for Three or More Populations (13 of 13)

- We have concluded that the population proportions for the three populations of automobile owners are not equal.
- To identify where the differences between population proportions exist, we will rely on a multiple comparisons procedure.



### **Multiple Comparisons Procedure (1 of 4)**

• We begin by computing the three sample proportions.

Chevrolet Impala: 
$$\bar{p}_1 = \frac{69}{125} = .5520$$
  
Ford Fusion:  $\bar{p}_2 = \frac{120}{200} = .6000$   
Honda Accord:  $\bar{p}_3 = \frac{123}{175} = .7029$ 

• We will use a multiple comparison procedure known as the Marascuillo procedure.



### **Multiple Comparisons Procedure (2 of 4)**

Marascuillo Procedure

We compute the absolute value of the pairwise difference between sample proportions.

 Chevrolet Impala and Ford Fusion
  $|\bar{p}_1 - \bar{p}_2| = |.5520 - .6000| = .0480$  

 Chevrolet Impala and Honda Accord
  $|\bar{p}_1 - \bar{p}_3| = |.5520 - .7029| = .1509$  

 Ford Fusion and Honda Accord
  $|\bar{p}_1 - \bar{p}_2| = |.6000 - .7029| = .1029$ 



### **Multiple Comparisons Procedure (3 of 4)**

- Critical Values for the Marascuillo Pairwise Comparison
  - For each pairwise comparison compute a critical value as follows:

$$CV_{ij} = \sqrt{\chi_{\alpha,k-1}^2} \sqrt{\frac{\overline{p}_i(1-\overline{p}_i)}{n_i}} + \frac{\overline{p}_j(1-\overline{p}_j)}{n_j}$$
  
For  $\alpha = .05$  and  $k = 3$ :  $\chi^2 = 5.991$ 



### **Multiple Comparisons Procedure (4 of 4)**

Pairwise Comparison Tests

| Pairwise<br>Comparison               | $\left \overline{\boldsymbol{p}}_{i}-\overline{\boldsymbol{p}}_{j}\right $ | $CV_{ij}$ | Significant if $\left  \overline{p}_{i} - \overline{p}_{j} \right  > CV_{ij}$ |
|--------------------------------------|--|-----------|---|
| Chevrolet Impala<br>and Ford Fusion  | .0480  | .1380     | Not significant   |
| Chevrolet Impala<br>and Honda Accord | .1509  | .1379     | Significant   |
| Ford Fusion and<br>Honda Accord      | .1029  | .1198     | Not significant   |

